# Activity sheet 1.9: My mind-set measure

*Learning aim A: Examine the characteristics of enterprises*

*Learning aim A4: Entrepreneurs*

Entrepreneurs have certain ways of viewing the world, often called their ‘mind-set’. What makes them successful is their strength to overcome challenges and difficulties.

1. Complete this ‘mind-set’ questionnaire to see if you have what it takes to be a strong entrepreneur.

(a) Circle where you are on the scale (4 = very strong; 1 = not very strong).

(b) Add up your circled points.

(c) Measure yourself against the Scores grid.

|  |  |
| --- | --- |
| I am very focused on getting my work done | 4 3 2 1 |
| I am very passionate about making sure I do a good job | 4 3 2 1 |
| I am motivated to do well in everything I do | 4 3 2 1 |
| I like to invent new things or change the way something is offered | 4 3 2 1 |
| I am confident presenting my ideas | 4 3 2 1 |
| Nothing sets me back; I always keep going | 4 3 2 1 |
| I can persuade other people to like my idea | 4 3 2 1 |
| I am very adaptable and don’t mind change | 4 3 2 1 |
| I am always trying to improve the way I do things | 4 3 2 1 |
| I always finish what I start | 4 3 2 1 |
| **My total score** | |  |

**Scores**

|  |  |
| --- | --- |
| **30–40** | **Total entrepreneur –** you should start your own enterprise now as you have everything needed for the right mind-set to be successful. Keep going! |
| **20–29** | **Nearly there** – you show many of the mind-set elements needed to be an entrepreneur. Well done and keep improving. Look at the areas where you scored less to see how you can improve. |
| **10–19** | **On the way –** you have some of the elements of an entrepreneurial mind-set. Now choose which ones you could improve on to get the enterprise spirit. |
| **0–9** | **Work to do –** there are always ways to be an entrepreneur even if you are employed in another larger enterprise. See how you could improve your skills to do better in the future. |

1. Discuss your answers with a partner. Talk about any patterns in your answers and how you could change them.